

Organising Company : Petrosync

Event Name : [Petroleum Contract Strategy & Drafting](#)

Start date of the event : 27th February 2012

End date of the event : 02nd March 2012

Event Country : Malaysia

Event City : Kuala Lumpur

Event Venue : TBA

Event URL : <http://petrosync.com/events/details/Petroleum-Contract-Strategy-and-Drafting>

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Description:

Petroleum Contract Strategy & Development (27th-28th February 2012)

As with any journey, the first step is perhaps the most important. Learn in this interactive workshop how crucial a sound contract development strategy is to your Oil and Gas contracting success. This session will expose attendees to a variety of contracting strategy development techniques that work.

- When does a contracts team need a contracting strategy?
- Who should be involved in developing these strategies?
- How can you ensure continuous alignment between business strategies and contracting decisions?

Find out the answers to these questions and more!

Mastering Petroleum Contract Drafting (29th February-02nd March 2012)

Both parties to any commercial relationship in the oil and gas sector would argue that they want a fair and good deal. But what is a fair contract? A good contract? This hands-on session will explore what is needed for a good and fair contract, as well as the key components to a commercial agreement.

- Get exposed to some of the important do's and don'ts in oil and gas contracting
- Explore proven and innovative contracting strategies
- Learn the value of having a contract that can be managed and ensure your contracts reflect what you have negotiated

Benefits:

- UNDERSTAND the relevance of corporate strategies as direction for your contracting plans
- ALIGN corporate philosophies between contracting parties to ensure greater contracting effectiveness and success
- CREATE efficiency and effectiveness in your contracting processes
- OPTIMIZE value and financial returns from your contracts
- MANAGE risks with greater effectiveness
- ESTABLISH greater focus for your contracting teams
- GET your contracting process on the right track
- GAIN control of the timing for your contracting projects
- GAIN insight into oil and gas contract law and various jurisdictional differences
- ESTABLISH a solid foundation leading into the negotiation and management of oil and gas industry contracts
- IDENTIFY and manage the contractual risks in a commercial contract in the oil and gas sector

- DEVELOP a solid knowledge of popular oil and gas industry contract terms and understand the rationale driving them
- UNDERSTAND how and when to draft contractual remedies
- CREATE a foundation for effective SOW's, SLA's and KPI's in the oil and gas sector

This program is designed for:

- In-house Counsels/Legal Counsels
- Contract Negotiators
- Project Directors
- Project Leaders
- Contract Lawyers/Attorneys
- Heads of commercial sourcing
- Supply Chain Managers & Executives
- Risk Manager
- Contract managers
- Heads of commercial sourcing
- Sales Contract Professionals
- Contractors
- Head of Contracting & Sourcing
- Project Managers
- Procurement Managers
- Supply Chain Supervisors

PLUS anyone who is involved in Oil & Gas contracts or anticipates being involved in the future

Register & paid before 27th January 2012 to receive a Free iPad 2.